



# THE HARKIN WAY

At Harkin Roofing, roofing is our passion—we love what we do.

Our managing directors, siblings Brad and Deborah, are involved in every aspect of the business—we take pride in our work. We communicate regularly to make sure our work is a success. The Harkin way is to do everything with integrity and make it right when needed—our word is our bond. Our goal is always to walk the talk, deliver as promised, and to make it happen.

## OUR KEY VALUES

- **Communication**  
We are open
- **Honesty and Integrity**  
We build trust
- **Accountability**  
We own it
- **Reliability**  
We deliver as promised
- **Striving for Excellence**  
We continuously improve
- **Collaboration and Partnership**  
We succeed together



# OUR HISTORY

Harkin Roofing was formed in 1979 by Rex Harkin—one man working from home whilst his wife, Sue Harkin, worked as a teacher.

Following Rex's early success, Rex and Sue quickly realised the size of the opportunity ahead and potential to create a successful roofing company together that they could both be proud of.

Rex quickly identified that his passion was for commercial and industrial roofing as he liked the 'big' jobs, hence our continued focus on the commercial market.

Through hard work and persistence Rex and Sue built up Harkin Roofing to be a successful roofing company—one of the first roofing companies in the Bay of Plenty. In 1994 Sue further contributed to the roofing industry in New Zealand by helping to form the Roofing Association

of New Zealand (RANZ). RANZ is the national trade organisation and representative for the roofing industry—its collective voice.

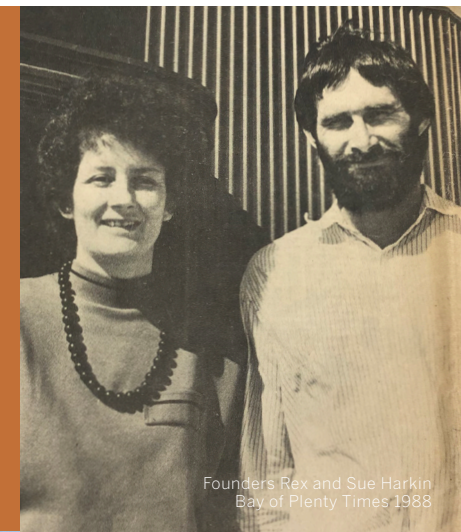
Fast-forward four decades from the start—having learnt all they can from their parents, two of Rex and Sue's children now manage and operate Harkin Roofing. Brad and Deborah have been involved in the business since a young age (assembling screws since age 6!), with Brad initially being employed as a roofer from 16 years of age. Roofing has been central to Brad's working life and he has grown much like his dad—from labourer through foreman roles, operations management and general business management. Brad and was joined by Deborah in 2014 to jointly run the business—with Deborah bringing overseas commercial experience. Deborah has a BCom and BSc majoring in Management and Psychology.

Harkin Roofing now has over 40 years' experience in supplying and installing all types of metal roofing, cladding and accessories from a range of leading roofing suppliers.

“

At Harkin Roofing when we commit to work with you, we take care of everything related to our promised roofing and cladding services—in the most seamless and productive way possible.

”



Founders Rex and Sue Harkin  
Bay of Plenty Times 1988







SPECIALISE

## We specialise in large scale roofing and cladding jobs.

Harkin Roofing's passion for the 'big' jobs has continued to grow from Rex's and we now pride ourselves on the fact we specialise in delivering large commercial projects.

Not only do we do roofing, cladding and associated accessories—we have a manufacturing arm of the business where we slit and flashings. We are able to respond to changes in flashing requirements without delay (subject to material availability), and even support orders for flashings without an existing contract for other works in progress.



## HARKIN ROOFING

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[harkinroofing.co.nz](http://harkinroofing.co.nz)

## OUR PEOPLE

At Harkin Roofing we know that our people are our most important asset. Our team are our foundation and many of our people have been with us for a long time. Our goal is to ensure that our staff love working for us and that they wear our uniform with pride.

We invest heavily in their training and in their wellbeing—such as our employee wellness programme that provides support to our staff so that they can be happy in life—helping them perform to their full potential, delivering you the best outcome.

## SAFETY

Our employees are our family and the most important thing for us is to keep our family safe. Whilst we will deliver on our timetable promised to you (weather permitting!), Harkin Roofing does not cut corners with safety to get the job done as quickly or cheaply as possible. We are all about getting the job done in the safest manner to the expected level of quality. We have invested in our own access equipment and an edge protection system, combined with comprehensive health and safety policies and procedures throughout the company. The job can and will be done safely—rest assured.

## SUCCESS

**Success for us is delivering your project;**

- Safely
- To the highest quality on the market
- In direct collaboration with you
- With a smile on our faces each and every day, knowing we are delivering what you have come to expect from us.